

# PRICING COMPARISON

## VOXSUN HOSTED PHONE SERVICE VS. TRADITIONAL PHONE SYSTEM

### USE CASE ASSUMPTIONS

The sample comparison assumes 55 users distributed across three sites, with 25 users located at two sites and 5 users at an other site. Features include unlimited calling, all traditional basic features and enhanced PBX telephony features (call waiting, call transferring, three-way call conferencing, call identification, auto attendant, etc.), Internet faxing for 10 users, online conferencing for 10 users, call recording and presence (user availability).

## VOXSUN HOSTED PHONE SERVICE VS. TRADITIONAL PHONE SYSTEM

### UPFRONT COSTS

| 55 users Capital equipment, phones, activation & installation fees | VoxSun cloud phone system<br>\$6,724* | On-Premises Standard PBX<br>\$25,102** |
|--|---------------------------------------|--|
|--|---------------------------------------|--|

### MONTHLY FEES

| Local lines and long-distance charges, plus UC features listed above, 55 users (20 lines) | \$764.25     | \$900 (average \$45 per PSTN line x 20 lines)   |
|---|--------------|---|
| Maintenance   | 0 (included) | \$376 (18% of system cost per year/ 12 months)  |
| Virtual Fax (10 users)  | \$99,98      | \$143 (eFax, list price)                        |
| External web conferencing (10 users)  | \$29,99      | \$390 (Citrix GoToMeeting with yearly discount) |
| Application for smart devices   | 0 (included) | Not available                                   |
| <b>TOTAL Per Month</b>  | <b>\$894</b> | <b>\$1,809</b>                                  |

### YEARLY TOTALS

|              |          |   |
|--------------|----------|---|
| Total year 1 | \$17,454 | \$46,810  |
| Total year 2 | \$10,730 | \$21,708  |
| Total year 3 | \$10,730 | \$21,708  |
| Total year 4 | \$10,730 | \$21,708 + Technology Update/Refresh Expenses (Unknown) |

### COST SAVINGS WITH VOXSUN SERVICE, YEARS 1 - 4

\$29,356 - Year 1 / **Savings of 62%**

+10,978 - Year 2 / **Savings of 49%**

+10,978 - Year 3 / **Savings of 49%**

+10,978 - Year 4 / Savings of 49%

## \$62,290 TOTAL COST SAVED

Doesn't include unknown 4th year tech refresh cost savings

### Our clients



\* Includes 55 Yealink T22P Phones, one-time activation for 55 users. Two standard network switches HP JD990A. Does not include shipping/handling/tax.

\*\* Includes PBX Server at typical discounts off list price of \$62,755. Also includes 55 Standard PBX Phone. Does not include shipping/handling/tax.